




Blue Book Services

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2021 Blue Book Membership Options Summary

	MEMBERSHIP LEVELS			
	L-100	L-150	L-200	L-300
Number of access licenses to Blue Book Online Services (BBOS)	1	5	5	15
<i>Business Reports included*</i>	N/A	N/A	5	60
Annual Membership Fee before discounts	\$689	\$989	\$1,200	\$2,000
AR Aging Discount Opportunity • Confidentially provide monthly Accounts Receivable Aging files (per specifications)	N/A	N/A	-\$360	-\$800
<i>BONUS Business Reports included for AR providers</i>	N/A	N/A	15	60
Business Report total after bonus	N/A	N/A	20	120
Membership Fee after discount	\$689	\$989	\$840	\$1,200

	ONLINE SERVICES FEATURES / FUNCTIONALITY			
	L-100	L-150	L-200	L-300
<ul style="list-style-type: none"> • Search database of over 23,000 lumber companies by over 40 different search criteria • Receive Weekly Credit Sheet update report • Includes access via BBOS Mobile App • Access to Madison's Directory data • View/Print company listings • Save vCards on contacts to Microsoft Outlook 	<div style="background-color: #c8e6c9; padding: 10px; border: 1px solid #ccc; display: inline-block;">Included in all Membership Levels</div> 			
• Create, save, edit, print and search notes on companies	✘	up to 250	up to 500	✔
• Export search results as a .CSV file	✘	✘	500/month	✔
• Create <i>Watchdog Groups</i> to monitor key accounts	✘	✘	up to 5	✔
• View/Search/Print/Export Blue Book Pay Indicators	✘	✘	✔	✔
• View/Search/Print/Export Blue Book Credit Ratings and Scores	✘	✘	✔	✔

* Additional Business Reports are available for \$25 per report. Other package options are available upon request. On 12/31/2021, unused Business Reports will expire and a new allocation of Business Reports will be issued 1/1/2022.